

News Release

March 24, 2011

Healthcare Sector Continues to Grow in Wayne County with Heath Business Solutions Investment in Dearborn

Dearborn, MI – Health Business Solutions LLC, a full-service denied-claims resolution and performance improvement consulting firm for the health care industry plans to invest \$2.6 million to open a new facility in Dearborn. The company expects the projects to create up to 206 direct new jobs, resulting in a state tax credit valued at \$816,218 over five years. Michigan was chosen over competing sites in Georgia and Texas.

This investment is possible through a MEGA grant from the Michigan Economic Development Corporation (MEDC), and collaborative efforts with Wayne County EDGE with its exclusive TURBO program, and the City of Dearborn. TURBO, created by Wayne County Executive Robert Ficano, allows property owners to receive economic incentive assistance for redevelopment projects improving underdeveloped Wayne County property.

“A combination of state and local economic incentives, and the City of Dearborn’s collaboration, play a key role in attracting new business to our region,” stated Ficano. “We welcome HBS to Southeast Michigan, and will continue to position our region’s unique university systems and healthcare platform.”

HBS plans to acquire a 12,000 square foot facility in Dearborn, which has already been identified. The next step is seeking the right talent, as HBS sees talent as the most notable aspect of their expansion.

“Michigan has the potential to catapult the healthcare industry to the next level,” added Ray Berry, President and CEO, HBS. “We believe overall attributes, including MEGA incentives, Wayne County and City of Dearborn’s support, along with the skilled Michigan workforce; will be key factors in HBS’s competitive breakaway strategy,”

HBS is a leader in Hospital Account Receivable cycles and revenues, with an acute focus on Denied Claims Management.

HBS is a privately owned company in Cooper City, Florida (HQ) with more than 200 employees, in eight different states; the core to our success is the continual investment in educating and training our staff in best practice solutions set within the Healthcare industry.

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